

Mostafa Hashemitabar

Address: Tehran,
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Date of Birth: 25/09/1985
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PROFILE

A motivated and enthusiastic to marketing and customer relationship with 5 years post graduate experience. Strong understanding of planning | control methodologies for projects. Seeking design Marketing methodology role with scope for matching with consumer behaviour to design build profit | sales & marketing success, career progression.

EMPLOYMENT HISTORY

01/2010 – Present In charge of planning and control projects EmadSemicon Co - IDRO holding

Brought in by Company to support a new design team tasked with developing airbag safety system for automotive.

Role involves:

- Responsible for planning and controlling airbag safety systems for all of IDRO projects include IKCO and Saipa projects.
- Responsible executive of preparing technical documents (PPAP) for IKCO projects as Samand (pahse1&2&Lx), Peugeot PARS and Saipa projects as S81 (Tiba), X100.
- Environment analyses to define strategy for implement airbag projects to increase market share,
- Introduction of new system to increase team efficiency,
- Design a document management system to reduce access time to reach company records,
- Define new software as to do list for controlling departure activity list.

08/1998 – 01/2010 Management Representative in Marketing & Sales Dept Saba Art Group

Consultative service for Manager of Marketing and sales to increase company market share.

Responsibilities included:

- Customer Relationship,
- Market Research Graphic Director & Senior Designer,
- Senior Designer,

08/1998 – 01/2010 Expert Engineer Alborz Forging Co.

In charge of control projects, consultative service for IT dept.

Responsibilities included:

- Project Planning, Monitoring and Control,
- Running the methodology of control project to reduce project deviation,
- Introduction of WBS and CBS in order to control project's costs,
- Support IT unit to implement automation office,
- Management Representative in customer relationship,
- Secretary recommendation system,

TECHNICAL SUMMARY

ADVANCED

Financial, Technical and Economic evaluation of projects
Control projects with professional method & software
E-Commerce
Network Tools
Public Relation
Management Information System

INTERMEDIATE

Market Research
Internet Marketing
PHP, JAVA, JAVA SCRIPT, HTML, DHTML, XML AND CSS (Programming)

EDUCATION / TRAINING

2010 – 2011 Master of MBA (Marketing field) Azad University (Iran)

Courses included Principles of Marketing, Consumer behaviour management, Operation research, Strategy Plan Model, Human resource, macro & micro Economic, Accounting.

2005 – 2010 Bachelor of Science in Industrial Engineering Azad University (Iran)

Project: Project Risk Management

Courses included System analysis, MIS, Control project, Principles of Simulation.

PERSONAL

- Completed Professional Course for Graphic Designing
- Sports: Running, Basketball, Swimming
- Annual fundraiser for Children in Need Appeal
- Manager of Cultural group